



January 2, 2001

Dear Light Commercial HVAC Manufacturer or Other Interested Party:

After review of manufacturers' comments and additional product and industry research, ENERGY STAR is requesting input on the second draft specification for ENERGY STAR Labeled Light Commercial HVAC. This document outlines the main criteria that manufacturers' products will need to meet in order to qualify for the ENERGY STAR label. **We encourage you to review the draft specification and provide comments by February 2, 2001.** Comments should be sent to me via e-mail at Fanara.Andrew@epa.gov or Gwen Duff with ICF Consulting, Contractor to EPA, at gwenduff@icfconsulting.com.

Please keep in mind that the primary objective of ENERGY STAR is to recognize energy-efficient products in the market through the use of the ENERGY STAR label. ENERGY STAR specifications are not designed to allow every model to qualify for the label. It is also not the intention of the ENERGY STAR program to severely restrict the number of compliant products. Even though ENERGY STAR specifications are challenging, they still provide manufacturers with appropriate incentives and lead-time to redesign their products. For products that do not initially meet the specification, it is ENERGY STAR's hope that manufacturers will strive to comply over time, thus leading to more energy-efficient product choices in the marketplace.

All industry comments will be reviewed and considered carefully during program development. The exchange of ideas and information between ENERGY STAR, industry, and other interested parties is critical to the success of each ENERGY STAR product area. As such, you are strongly encouraged to provide prompt feedback.

To ensure confidentiality when submitting comments, please mark all sensitive information as CBI (Confidential Business Information). Unless otherwise noted, all information will be treated as proprietary and confidential and will not be shared with others without prior consent.

In the coming months, ENERGY STAR will continue to gather industry and issue additional draft specifications as necessary. It is ENERGY STAR's intention to finalize the product specification by **Spring 2001**. The final specification will be issued in a Partnership Agreement.

Thank you for taking the time to review this draft specification. I look forward to working with you during the next several months. For more information about ENERGY STAR and specifically ENERGY STAR Labeled Light Commercial HVAC, please visit our Web site at <http://www.energystar.gov> and click on "Products in Development."

Respectfully,

Andrew Fanara
Product Manager, ENERGY STAR Light Commercial HVAC